The Waynesville ABC Board held their regular scheduled meeting January 21, 2024 at the office. Present at the meeting were Danny Wingate, Ray Ezell, John Sears, Kathy Smith, Nece Hedges and Mark Strugnell. Chairman Wingate called the meeting to order at 10:00 a.m.

Kathy had a conflict of interest with the items on the agenda. Minutes from the December meeting ware approved by Kathy and Ray.

The Finance officer gave the following sales report.

December 2024

Liquor Sales...\$561,370.75 Mixed Beverage Sales...\$101,059.24 Wine Sales...\$1,397.00 Total...\$663,826.99 December 2023

Liquor Sales...\$467,679.85 Mixed Beverage Sales...\$80,094.43 Wine Sales...\$1,074.00 Total...\$548,848.28

There was a sales increase of 20.95% in December 2024 compared to December 2023

The financial statements were reviewed by the board.

The Waynesville ABC board had Daniel Klus and Justin Wycoff from North Carolina Class investment firm presented options for investment accounts for the Waynesville ABC store. The Waynesville ABC board motioned to open an investment account with an opening balance \$500,000.00 and approved by Ray and John. Kathy abstained her vote.

The NC ABC Commission annual report was reviewed by the board and the Waynesville ABC store was 21st out of 447 stores in profit percent to sales for the fiscal year ended June 30, 2024.

The second quarter distributions report was given by manager. Law Enforcement- \$19,852.73, Alcohol Education- \$15,441.01, Town of Waynesville- \$31,132.47, and Haywood County-\$17,512.02.

At the conclusion of their regular scheduled meeting Danny moved to adjourn the meeting at 11:00 a.m.; motion carried.

January 21, 2024

Danny Wingate, Chairman